

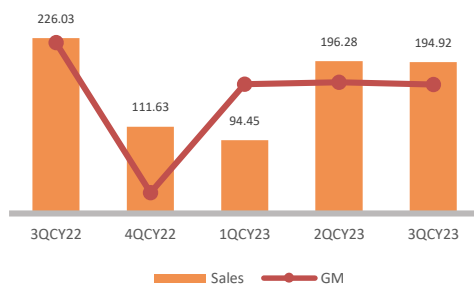
OCTOPUS Result Review - 3QCY23



Friday, October 27, 2023

Rupees' millions	3QCY23	3QCY22	YoY	9MCY23	9MCY22	YoY
Net Sales	195	226	13.8% ▼	486	575	15.6% ▼
Cost of Sales	98	41	142.0% ▲	240	160	50.3% ▲
Gross Profit	97	185	47.8% ▼	245	415	41.0% ▼
SG&A Expenses	62	16	285.7% ▲	194	94	106.4% ▲
Other Expenses	0	0	-	0	0	-
Other Income	46	101	53.8% ▼	325	210	55.0% ▲
Operating Profit	81	270	70.0% ▼	377	531	29.1% ▼
Finance Cost	0.0	0.5	91.4% ▼	0.1	0.5	84.6% ▼
Profit Before Taxation	81.0	269	69.9% ▼	377	531	29.1% ▼
Taxation	10.3	8	26.9% ▲	34	29	16.2% ▲
Profit After Taxation	71	261	72.9% ▼	343	502	31.7% ▼
Earnings Per Share	0.45	1.91	76.5% ▼	2.44	3.67	33.5% ▼
Dividend	0.00	0.00		0.00	0.00	
Bonus	0.00	0.00		0%	0.00	
Gross Margin	49.7%	82.1%	32.4% ▼	50.5%	72.2%	21.7% ▼
SG&A Expenses to Sales	31.9%	7.1%	24.8% ▲	40.0%	16.3%	23.6% ▲
Other Expenses to Sales	0.0%	0.0%	0.0% ▼	0.0%	0.0%	0.0% ▼
Other Income to Sales	23.8%	44.5%	20.7% ▼	67.0%	36.5%	30.5% ▲
Effective Taxation	12.8%	3.0%	9.7% ▲	9.0%	5.5%	3.5% ▲
Net Margin	36.3%	115.6%	79.3% ▼	70.5%	87.2%	16.6% ▼

Sales (Rs'mn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

